

SANA Creative Systems

Control & Low Current Systems

Riyadh,
Saudi Arabia

Dear Sir/Madam,

We thank you for your interest shown towards the t-mac range of products targeted towards the building automation and IOT industries, both for use in your own projects and for promotion to third parties within the Kingdom of Saudi Arabia.

Based on the recent discussions between our two companies this is to confirm that; for the business starting from 2021 and for 5 years, we shall limit our efforts to promote all our products range to the established cooperation with yourselves.

This means that we shall route any enquiry for business, projects and supplies coming from customers in Saudi Arabia to your company.

For any leads received by t-mac Technologies and redirected to Sana, these will be handled openly with Sana ensuring that the t-mac solution is given first priority in terms of technology offered/recommended.

After an initial 18month term, the exclusivity will be reviewed by both parties and providing initial sales figures are in the region of £50K, the exclusivity will continue with a review every 12 months and with the hope that sales will continue to grow year on year. Should sales be much lower than anticipated, t-mac reserves the right to end the exclusivity earlier than 5 years.

We look forward to working with Sana and supporting any projects you may have.

Yours faithfully
T-mac Technologies

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